

NNTC Business Spotlight: Scott's Automotive Concord, NE



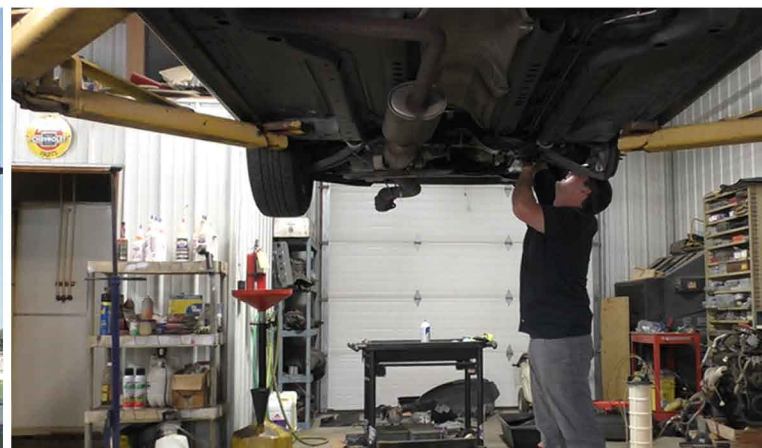
Scott Hansen of Scott's Automotive is pictured in the center with technicians George, left, and Tyson. In the background on the right is the computer powered by NNTC's Fiber Fast Internet, which is used to program modules in vehicles.

"We are very much technicians today and not mechanics," said Scott Hansen of Scott's Automotive in Concord, Nebraska.

When you think of a small-town automotive shop, you might assume services beyond an oil change or tire rotation are not available. But Scott's Automotive in Concord, Nebraska, specializes in technology-based repairs and diagnostics.

"We do a lot of suspension, alignment, and engine work here. We are very technologically based. Most cars have 30 to 40 modules in them, and most today require programming when they fail," Hansen said. "One of the things that is really good about our location here is our access to great internet. We have to use that to program modules, and all our service programming systems are online now. It has to be a fast, clear signal. Otherwise, it does not work."

Honing his skills began more than 25 years ago while working in larger shops. Scott took what he learned and left behind the aspects of the business he did not like to open his own repair shop in his hometown.



Scott's Automotive has been a business staple in Concord for more than 20 years, operating out of a 2,400 square foot shop that draws customers from across northeast Nebraska, as well as Iowa and South Dakota.

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"One of the things I did not like about some of what I saw in the past was that when you drive an industry on commission, there can be problems with integrity. We do not do that. We get paid by the job, by the hour. In other words, whatever it takes to do the job right, that is what we do here," he said.

Ever wonder what kind of car a "car guy" dreams of? For Scott, it's this 1991 GMC Syclone. Only 2,955 were made, and Scott owns one!

Look for the Business Spotlight video on our Facebook page featuring Scott's Automotive for your chance to win a FREE 5-quart oil change!



With three lift stations and servicing up to 900 vehicles per year, Scott employs two full-time technicians. He is proud of the work they are experts in and the specialized equipment they have on hand.

"Another interesting piece of equipment is our exhaust pipe bender. We can take straight sticks of exhaust pipe and make exactly what we need for a car, and that is rare. It is something not many shops do anymore. It is an art form," he said. "We have a lot of equipment crammed into this little building."

And if Scott did not have enough to do on the repair side of things, he also sells vehicles, often helping customers who bring in cars that are beyond repair.



The infamous Exhaust Pipe Bender.

"We pick and choose cars that we want to recondition, and they're often \$20,000 and under. We do this because say something major is wrong, and it's not going to be a good investment to fix it, we have options," he says.

So, if you're looking for a small-town shop with big shop capabilities, Scott's Automotive may be the key to keep your engine roaring!

Scott's Automotive is located at 518 Iowa Street in Concord, NE. Give Scott a call at 402.584.2295.

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